

EY + EIS

Transforming the Insurance Industry Together



EY and EIS Join Forces to Support a Resilient Insurance Industry

A Strategic Partnership Focused on Client Success

The EY-EIS Alliance addresses the complex and fragmented systems in today's insurance market by guiding clients in selecting, implementing, and integrating EIS Coretech solutions, tailored to their current and future needs. The collaboration combines EY consulting and technology expertise with EIS cloud-native, API-first Coretech digital insurance platform, offering solutions across the insurance value chain that reduce time to market and empower insurers with new capabilities for multiple lines of business, including P&C, Group Benefits, Life, Annuity, Healthcare, Dental, and Disability products.

A Comprehensive Approach: Consulting and Technology

The EY-EIS Alliance Advantage: Providing a Complete Suite of Services and Solutions

- ▶ **The EY Role:** As an EIS preferred system integrator partner, EY collaborates with EIS on client-specific opportunities in life insurance, property and casualty, group benefits and health. EY also offers EY Nexus as a bundled offering with the EIS Coretech platform for digital transformation, further strengthening the alliance relationship.
- ▶ **Center of Excellence (CoE):** The alliance features an EY CoE, with trained professionals on EIS technology and delivery expertise in areas such as Motor, Home, Accidental Death, and Pet insurance, ensuring exceptional service and support for clients.
- ▶ **Comprehensive Solutions for Clients:** The EY-EIS Alliance provides insurers with an end-to-end SaaS core product suite that includes transformation strategy and roadmap design, core platform implementation and integration, managed services strategy and process automation, and value chain ecosystem development powered by EY Nexus.



Unlocking Value: Empowering Clients with Targeted Benefits

The EY-EIS Alliance Advantage: Delivering Exceptional Value to Insurers

- ▶ **Industry-Specific Expertise:** With trained professionals and delivery expertise in areas such as Motor, Home, Accidental Death, and Pet insurance, the EY-EIS Alliance ensures clients receive tailored solutions that drive innovation and create value faster and with less risk.
- ▶ **Rapid Deployment and Scalability:** By integrating the EY Nexus platform, the alliance facilitates faster deployment of EIS solutions for clients, enabling insurers to quickly adapt to changing market conditions and to capitalize on new opportunities.

Expertise in Execution: Seamless Implementation and Integration

The EY-EIS Alliance Advantage: Harnessing Technical Proficiency for Optimal Outcomes

- ▶ **Delivery Capabilities:** EY has trained resources on the EIS Coretech package (PolicyCore, ClaimCore, BillingCore, CustomerCore, DXP & Integrations) in Life Insurance, Property and Casualty as well as Health domains. With a Type 3 collaborative relationship with EIS, EY's experienced and trained business consultants offer deep understanding of insurance business processes and the insurance domain, as well as support for the EIS technology integration and system implementations.
- ▶ **Technology Integration:** EY and EIS are exploring capabilities that complement the Coretech platform, including Nexus integration, to facilitate quicker deployment of the EIS Coretech solution for clients, enhancing insurers' ability to adapt and innovate.



By leveraging the strengths of both EY and EIS, the EY-EIS Alliance empowers insurers to navigate the rapidly changing insurance landscape, future-proof their businesses, and deliver exceptional, customer-centric insurance solutions that increase customer trust and foster profitable growth. Together, EY and EIS are committed to helping insurers achieve their strategic goals and thrive in the ever-evolving insurance industry.



About EIS

EIS is the first choice for ambitious insurers focused on future-proofing their businesses and building the customer-centric insurance platforms of tomorrow. Founded in 2008, EIS provides a digital insurance platform that has been specifically engineered to remove – obstacles and provide insurers with the freedom to pursue and achieve important strategic goals. The open, flexible, cloud-native Coretech platform liberates insurers to increase market share, develop new products, build engaging experiences, lower acquisition costs, boost retention, and deliver greater revenue and profits for the long term. Headquartered in San Francisco, EIS services insurers globally in all lines of business. For more information, visit EISGroup.com or follow @EISGroupLtd on Twitter and LinkedIn.

About EY

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets. Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate. Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.



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