

## Customer Profile



Atlantic American Employee Benefits (AAEB) is the voluntary division for Bankers Fidelity Life Insurance Company®. Based in Atlanta, Georgia, Atlantic American Employee Benefits helps people gain affordable access to life, accident, critical illness, hospital, and disability benefits through the workplace — benefits that help them protect their families, their finances and their futures.

AAEB's voluntary products integrate with an employer's existing benefit strategy, supplement their health insurance, and mitigate their employees' financial exposure. Employees can choose the level of coverage that is right for them and their plans can be adjusted to fit any budget. They provide best-in-class solutions for billing, claims and enrollment challenges. They distinguish themselves in the benefit space by personifying authenticity and offering a higher standard of service. For more information, visit [aaemployeebenefits.com](http://aaemployeebenefits.com).

*"We recognized there was a great growth opportunity in worksite benefits, but in order to scale efficiently over the long term, we needed to move away from legacy technology. To automate quoting, proposal, underwriting, billing and claims processes and provide the kind of responsive policy administration experience brokers expect, we needed a platform that would make it easy for brokers and customers to do business with us. We selected EIS because its modern platform is proven in the market and will support our future growth."*

*– John Dunbar, Chief Information Officer at Bankers Fidelity*

# PROGRAM

Atlantic American Employee Benefits' transition to EIS will provide greater product, plan design and service flexibility and less manual intervention, while allowing it to streamline engagement and get new policyholders quoted and onboarded more quickly. In addition, the SaaS delivery model will be cost-effective, reduce the burden of IT support, and provide continuous upgrades to processes and products.

## PRODUCTS TO SUPPORT

Voluntary group products:

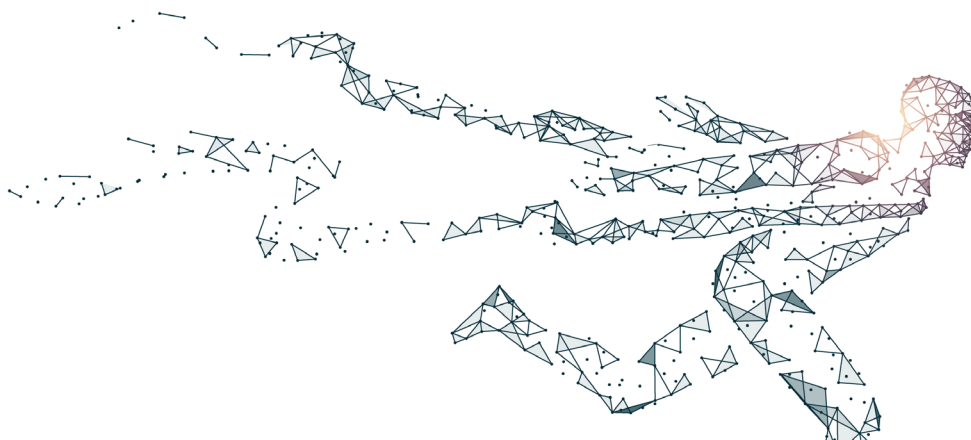
 Group Critical Illness	 Group Accident	 Group Hospital Indemnity	 Group Whole Life	 Group Short-Term Disability
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## SOLUTIONS SELECTED

EIS Suite™ components:

Delivery:

 PolicyCore®	 BillingCore®	 ClaimCore®	 CustomerCore™	 EIS DXP®	 EIS SaaS
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Let's connect.

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